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February 22, 2012

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**VIA HAND DELIVERY**

Federal Communications Commission  
Office of the Secretary

Marlene H. Dortch, Secretary  
Federal Communications Commission  
445 Twelfth Street, S.W.  
Washington, D.C. 20554

**Re:** *In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, MB Docket No. 10-56*  
**REDACTED – FOR PUBLIC INSPECTION**

Dear Ms. Dortch:

Pursuant to the Protective Order for Compliance in the above-referenced proceeding,<sup>1</sup> Comcast Corporation hereby submits two copies of the public, redacted version of a compliance report. The [[ ]] symbols denote where Confidential Information has been redacted. The Confidential, unredacted version of the report is being filed simultaneously under separate cover.

Please contact me should you have any questions regarding this matter.

Sincerely yours,



Michael H. Hammer  
*Counsel for Comcast Corporation*

Enclosures

cc: Vanessa Lemme

<sup>1</sup> *Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB Feb. 22, 2011).*

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Federal Communications Commission  
Office of the Secretary

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 Twelfth Street, S.W.  
Washington, D.C. 20554

**Re:** *In the Matter of Applications of Comcast Corporation, General Electric Company And NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licenses, MB Docket No. 10-56*

Dear Ms. Dortch:

In accordance with the provisions of the Memorandum Opinion and Order adopted in the above-referenced proceeding,<sup>1</sup> Comcast Corporation (“Comcast”) hereby submits the following information. This letter contains certain information designated as Confidential (identified by [[brackets]]) and is being submitted pursuant to the Protective Order for Compliance in effect in this proceeding.<sup>2</sup>

#### Introduction

Pursuant to FCC Order Appendix A § IV.D.3, Comcast is required to submit an annual report describing compliance with FCC Order Appendix A § IV.D.1 regarding Comcast’s provision of standalone Broadband Internet Access Service (“BIAS”) and providing certain additional information. In addition, Comcast is required to file a report upon any price adjustment of a standalone BIAS offering. Effective January, 2012, Comcast adjusted pricing

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<sup>1</sup> *In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. For Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order, 26 FCC Rcd 4238 (2011) (“FCC Order”).*

<sup>2</sup> *In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011).*

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for its standalone BIAS services throughout service areas in which it offers BIAS services. In order to avoid the filing of duplicative reports in close proximity in time, Comcast is filing one combined report to satisfy the requirements for submission of both the annual report and the report based upon the standalone price adjustments that occurred in January,<sup>3</sup> as coordinated with the FCC Media and Enforcement Bureaus on November 21, 2011.

Report

Comcast continues to offer standalone BIAS to customers throughout the service areas in which it offers BIAS services.<sup>4</sup> Those offerings include a standalone BIAS tier in each of its markets under the name “Performance Starter” that Comcast has provisioned to deliver 6 Mbps down and offers at the retail price of \$49.95 per month. Comcast also offers other standalone tiers of BIAS, at reasonable market-based prices, with speeds that correspond to those offered in its retail multi-product offerings in the relevant service area.<sup>5</sup> Such standalone offerings are available on equivalent terms and conditions to the most comparable BIAS tier available in Comcast’s multi-product offerings. Further detail is available in Exhibit A.

The aggregate number of standalone BIAS lines Comcast provisioned as of January 21, 2012 was [[ ]].<sup>6</sup>

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<sup>3</sup> As noted below, in several markets identified in Exhibit A, Part I, price decreases are being implemented for two standalone BIAS tiers concurrent with this filing.

<sup>4</sup> Comcast offers BIAS to over 99 percent of homes passed by Comcast cable systems.

<sup>5</sup> Comcast generally sells BIAS in three ways: (i) on a standalone basis; (ii) with discounted, multi-product pricing (such that the price for the Internet access service is reduced if the customer subscribes to one or more other Comcast products); and (iii) as part of bundles for which Comcast determines aggregate prices, without separate pricing for the individual products. As Comcast does not determine separate pricing for the individual products within a bundle, Parts I and II of Exhibit A set forth speeds and pricing only for standalone and multi-product BIAS offerings. For reference purposes, Part II of Exhibit A also provides pricing information for Comcast’s National Triple Play Bundles.

<sup>6</sup> In Comcast’s initial Standalone Broadband Internet Access Service *Compliance Report* (see Letter from Michael H. Hammer, Willkie Farr & Gallagher LLP, Counsel for Comcast to Marlene H. Dortch, Secretary, Federal Communications Commission, MB Docket No. 10-56 (Feb. 22, 2011) (hereinafter “2011 Compliance Report”)), Comcast reported that, as of January 21, 2011, it had provisioned an aggregate of [[ ]] standalone BIAS lines. That figure did not include BIAS customers that receive video services pursuant to bulk billing arrangements between Comcast and such customers’ landlords or homeowner associations. Comcast has since determined that these consumers should be counted as subscribing to standalone BIAS because Comcast maintains a billing relationship with these customers only for their standalone BIAS. If

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Parts I and II of Exhibit A set forth the standalone and multi-product BIAS speeds and pricing offered by Comcast to customers as of January 31, 2012 in Comcast's top 30 markets (which were determined as of January 15, 2012). The information reflects post-promotional pricing, and (in the case of the multi-product pricing) assumes that the customer continues to subscribe to one other product (video or voice) or all three products (video, voice, and Internet), as applicable.

Part III of Exhibit A sets forth, by company and to the best of Comcast's knowledge after review of those companies' websites, the standalone BIAS offerings of Comcast's principal competitors and the post-promotional pricing of such offerings. Comcast has identified principal competitors, their standalone BIAS offerings, and the pricing of such offerings as of January 15, 2012, except for RCN's standalone BIAS offerings and pricing, which are as of February 8, 2012.

In addition, Comcast notes the following:

1. Pursuant to FCC Order Appendix A § XVI.2, Comcast offers BIAS service under the name "Internet Essentials" throughout its service areas, including in each of the 30 markets referenced in Exhibit A. "Internet Essentials" is a comprehensive broadband adoption program that provides low-cost broadband access to households meeting the program's unique eligibility requirements.<sup>7</sup> As this service tier is designed for a specific population with unique eligibility criteria and is subject to separate reporting under the FCC Order, Comcast treats it separately from the generally available retail services that are the subject of this report. Subject to the program's eligibility requirements, Internet Essentials is available on both a standalone and multi-product basis, with no differentiation in price.
2. The Ultra tier of service identified in a minority of the top 30 markets in the annual report filed by Comcast on February 22, 2011, is no longer available to new customers and has been excluded from Exhibit A, although that has not changed the service for existing customers.

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these customers had been included in the *2011 Compliance Report*, Comcast would have reported [[ ]] provisioned standalone BIAS lines as of January 21, 2011.

<sup>7</sup> The eligibility criteria are codified in FCC Order Appendix A § XVI.2.f. Comcast recently announced that it will broaden the criteria so that National School Lunch Program reduced-price eligible families may participate. In addition, Comcast announced that it is increasing the speed of the Internet Essentials BIAS tier from 1.5 Mbps down to 3 Mbps down.

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3. The standalone pricing identified by an \* in Exhibit A, Part I is in the process of being reduced from \$41.95 per month to \$39.95 per month. All price reductions will be completed by March 15, 2012.
4. The standalone pricing identified by an \*\* in Exhibit A, Part I is in the process of being reduced from \$116.95 per month to \$114.95 per month. All price reductions will be completed by March 15, 2012.
5. During 2012, Comcast will begin to discontinue new offers of the Economy tier of service (1.5 Mbps down/384 Kbps up), although that will not change current service for existing customers
6. The top 30 markets were identified as of January 15, 2012.

Please do not hesitate to contact me should you have any questions.

Sincerely yours,



Lynn Charytan  
Vice President, Legal Regulatory Affairs  
Comcast Corporation

cc (by e-mail): Martha Heller  
Deputy Chief, Industry Analysis Division  
Media Bureau  
[Martha.Heller@fcc.gov](mailto:Martha.Heller@fcc.gov)

Jeff Gee  
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Enforcement Bureau  
[Jeffrey.Gee@fcc.gov](mailto:Jeffrey.Gee@fcc.gov)

cc (by hand delivery): Chief, Industry Analysis Division

# EXHIBIT A

## Top 30 Markets - HSD Pricing (Standalone) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Standalone Pricing
Atlanta	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$62.95
	Blast	20 Mbps/2 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Baltimore Metro	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Bay Area	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Central PA/Harrisburg Area	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Chesapeake Bay/Eastern Shore	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Chicago	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Connecticut/Hartford Area	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Denver	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95

## Top 30 Markets - HSD Pricing (Standalone) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Standalone Pricing
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Greater Boston Region	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Houston	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10Mbps	\$199.95
Indianapolis Region	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Jacksonville	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Knoxville	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$62.95
	Blast	20 Mbps/2 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Western New England	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Michigan	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Nashville	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95

## Top 30 Markets - HSD Pricing (Standalone) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Standalone Pricing
New Jersey - North (Union/Central NJ)	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	Extreme 105	105 Mbps/10 Mbps	\$199.95
	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Philadelphia Metro	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Pittsburgh	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Portland	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Richmond	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Sacramento/Central CA	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Salt Lake City	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95

## Top 30 Markets - HSD Pricing (Standalone) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Standalone Pricing
	Ultra	22M/5M	\$114.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Seattle	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
South Florida/Miami	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$62.95
	Blast	20 Mbps/2 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
SW FL - Sarasota	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$62.95
	Blast	20 Mbps/2 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Twin Cities (Minneapolis/St. Paul)	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Washington DC Metro/Tri County/NVA	Economy	1.5 Mbps/384 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
West Palm	Economy	1.5 Mbps/384 Kbps	\$41.95*
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$62.95
	Blast	20 Mbps/2 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$116.95**
	Extreme 105	105 Mbps/10 Mbps	\$199.95

## Notes:

\* Standalone pricing is in the process of being reduced from \$41.95 per month to \$39.95 per month. All price reductions will be completed by March 15, 2012.

\*\* Standalone pricing is in the process of being reduced from \$116.95 per month to \$114.95 per month. All price reductions will be completed by March 15, 2012.

## Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Multi-Product Pricing
Atlanta	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$48.95
	Blast	20 Mbps/2 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Baltimore Metro	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Bay Area	Economy	1.5 Mbps/384 Kbps	\$28.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$46.95
	Blast	25 Mbps/4 Mbps	\$56.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Central PA/Harrisburg Area	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Chesapeake Bay/Eastern Shore	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Chicago	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Connecticut/Hartford Area	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Denver	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95

## Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Multi-Product Pricing
Greater Boston Region	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Houston	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10Mbps	\$199.95
Indianapolis Region	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$46.95
	Blast	25 Mbps/4 Mbps	\$56.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Jacksonville	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Knoxville	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$48.95
	Blast	20 Mbps/2 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Western New England	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Michigan	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$46.95
	Blast	25 Mbps/4 Mbps	\$56.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Nashville	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95

## Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Multi-Product Pricing
New Jersey - North (Union/Central NJ)	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Philadelphia Metro	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Pittsburgh	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Portland	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Richmond	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Sacramento/Central CA	Economy	1.5 Mbps/384 Kbps	\$28.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$46.95
	Blast	25 Mbps/4 Mbps	\$56.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Salt Lake City	Economy	1.5 Mbps/384 Kbps	\$27.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95

## Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order

Market	Tier	Speed (Downstream/Upstream)	Multi-Product Pricing
Seattle	Economy	1.5 Mbps/384 Kbps	\$27.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
South Florida/Miami	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$48.95
	Blast	20 Mbps/2 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
SW FL - Sarasota	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$45.95
	Blast	20 Mbps/2 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Twin Cities (Minneapolis/St. Paul)	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Washington DC Metro/Tri County/NVA	Economy	1.5 Mbps/384 Kbps	\$26.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$45.95
	Blast	25 Mbps/4 Mbps	\$55.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
West Palm	Economy	1.5 Mbps/384 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	12 Mbps/2 Mbps	\$48.95
	Blast	20 Mbps/2 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95

## National Triple Play Bundles

## Triple Play 5.0 Bundles

Every Day Bundle Pricing (non-promotional) \*\*\*

Starter XF	
- Performance	\$136.99 - \$139.95
Preferred XF	
- Performance	\$149.95 - \$149.99
HD Preferred XF	
- Performance	\$159.95 - \$159.99
HD Preferred Plus XF	
- Blast	\$179.95 - \$179.99
HD Premier XF	
- Blast	\$204.99 - \$209.95
HD Complete XF	
- Blast	\$234.99 - \$239.95

Notes : \*\*\* High speed service not separately priced

**Principal Competitors and Competitors' Standalone Pricing and Speeds** (as of January 15, 2012)

**Principal Competitors**

Market	Competitor (s)
Atlanta	AT&T DSL & U-Verse (BellSouth)
Baltimore Metro	Verizon ("VZ") DSL & FiOS
Bay Area	AT&T DSL & U-Verse (SBC)
Central PA/Harrisburg Area	VZ DSL & FiOS; Frontier
Chesapeake Bay/Eastern Shore	VZ DSL & FiOS
Chicago	AT&T DSL & U-Verse; Frontier; RCN; WOW
Connecticut/Hartford Area	AT&T DSL & U-Verse; VZ DSL & FiOS
Denver	CenturyLink
Greater Boston Region	VZ DSL & FiOS
Houston	AT&T DSL & U-Verse; VZ DSL & FiOS
Indianapolis Region	AT&T DSL & U-Verse (SBC); Frontier
Jacksonville	AT&T DSL & U-Verse; VZ DSL & FiOS
Knoxville	AT&T DSL & U-Verse (BellSouth); Frontier
Western NE/Manchester	VZ DSL & FiOS
Michigan	AT&T DSL & U-Verse (SBC); Frontier
Nashville	AT&T DSL & U-Verse (BellSouth)
New Jersey - North (Union/Central NJ)	VZ DSL & FiOS
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	VZ DSL & FiOS
Philadelphia Metro	VZ DSL & FiOS
Pittsburgh	VZ DSL & FiOS
Portland	Frontier; CenturyLink
Richmond	VZ DSL & FiOS
Sacramento/Central CA	AT&T DSL & U-Verse; Frontier
Salt Lake City	CenturyLink
Seattle	Frontier; CenturyLink
South Florida/Miami	AT&T DSL & U-Verse (BellSouth); VZ DSL & FiOS
SW FL - Sarasota	VZ DSL & FiOS; AT&T DSL (BellSouth)
Twin Cities (Minneapolis/St. Paul)	Frontier; CenturyLink
Washington DC Metro/Tri County/NVA	VZ DSL & FiOS; RCN
West Palm	AT&T DSL & U-Verse (BellSouth); VZ DSL & FiOS

Principal Competitors and Competitors' Standalone Pricing and Speeds (as of January 15, 2012)

Competitors' Pricing and Speeds

Verizon		Verizon DSL		Verizon FiOS					
Package		HSI 500 Kbps to 1 Mbps	HSI 1.1 Mbps to 15 Mbps	FiOS Internet 3/1	FiOS Internet 15/5	FiOS Internet 25/25	FiOS Internet 35/35	FiOS Internet 50/20	FiOS Internet 150/35
Access Speed	Downstream	1 Mbps	15 Mbps	3 Mbps	15 Mbps	25 Mbps	35 Mbps	50 Mbps	150 Mbps
	Upstream	384 kbps	1 Mbps	1 Mbps	5 Mbps	25 Mbps	35 Mbps	20 Mbps	35 Mbps
Monthly Base Price		\$29.99/mo	\$44.99/mo	\$64.99/mo	\$74.99/mo	\$89.99/mo	\$55.00/mo (w/phone only)	\$144.95/mo (require 12 mo)	\$199.99/mo (require 12 mo)

AT&T		AT&T DSL (SBC)				AT&T U-verse (SBC)			
Package		AT&T High Speed Internet Direct Basic	AT&T High Speed Internet Direct Express	AT&T High Speed Internet Direct Pro	AT&T High Speed Internet Direct Elite	AT&T U-verse High Speed Internet Pro	AT&T U-verse High Speed Internet Elite	AT&T U-verse High Speed Internet Max	AT&T U-verse High Speed Internet Max Turbo
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	3 Mbps	6 Mbps	12 Mbps	18 Mbps
	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	1 Mbps	1 Mbps	1.5 Mbps	3 Mbps
Monthly Base Price		\$30.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$53.00/mo

AT&T		AT&T DSL (BellSouth)				AT&T U-verse (BellSouth)			
Package		FastAccess DSL Direct 768k (Lite)	FastAccess DSL Direct 1.5M (Ultra)	FastAccess DSL Direct 3.0M (Xtreme)	FastAccess DSL Direct 6.0M (Xtreme 6.0)	AT&T U-verse High Speed Internet Pro	AT&T U-verse High Speed Internet Elite	AT&T U-verse High Speed Internet Max	AT&T U-verse High Speed Internet Max Turbo
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	3 Mbps	6 Mbps	12 Mbps	18 Mbps
	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	1 Mbps	1 Mbps	1.5 Mbps	3 Mbps
Monthly Base Price		\$30.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$53.00/mo

AT&T competitive pricing represented for former Bell South & SBC markets.

CenturyLink		Century Link				
Package		Ultimate Start Up	Essential	Advanced	Extreme	Pro
Access Speed	Downstream	1.5 Mbps	7 Mbps	12 Mbps	20 Mbps	40 Mbps
	Upstream	896 kbps	896 kbps	896 kbps	896 kbps	20 Mbps
Monthly Base Price		\$40.00/mo	\$45.00/mo	\$50.00/mo	\$60.00/mo	\$70.00/mo

RCN		RCN			
Package		10 Mbps Internet (Chicago only)	25 Mbps Internet	50 Mbps Internet	75Mbps Internet
Access Speed	Downstream	10 Mbps	25 Mbps	50 Mbps	75 Mbps
	Upstream	800 Kbps	2 Mbps	6 Mbps	6 Mbps
Monthly Base Price		44.99/mo	\$49.99/mo - \$59.99/mo	\$59.99/mo - \$69.99/mo	\$79.99/mo - \$123.95/mo

RCN pricing as of February 8, 2012. No non-promotional pricing available; prices reflect year 3 pricing of advertised 3 year promotion.

WOW		Wide Open West			
Package		2Mbps Internet	15Mbps Internet	30Mbps Internet	50Mbps Internet
Access Speed	Downstream	2 Mbps	15 Mbps	30 Mbps	50 Mbps
	Upstream	1 Mbps	1 Mbps	3 Mbps	5 Mbps
Monthly Base Price		\$40.00/mo	\$50.00/mo	\$70.00/mo	\$90.00/mo

Frontier		Frontier DSL (Seattle, WA)			Frontier FiOS (Seattle, WA)			Frontier (Rochester, NY)	
Package		Starter Plan	Power Plan	Turbo Plan	FiOS Internet 15/5	FiOS Internet 25/25	FiOS Internet 35/35	FiOS Internet 50/20	
Access Speed	Downstream	1 Mbps	3 Mbps	7 Mbps	15 Mbps	25 Mbps	35 Mbps	50 Mbps	Lite
	Upstream	384 kbps	768 kbps	768 kbps	5 Mbps	25 Mbps	35 Mbps	20 Mbps	Max
Monthly Base Price		\$34.99/mo	\$49.99/mo	\$54.99/mo	\$69.99/mo	\$79.99/mo	\$60.00/mo (w/ phone only)	\$159.95/mo	